

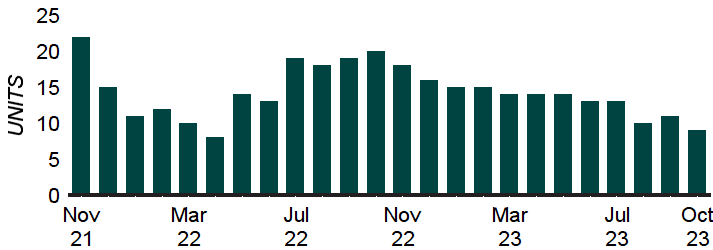
# OCTOBER 2023 MARKET REPORT

Pawling  
Residential Detached

	October 2023	CHANGE FROM September 2023	CHANGE FROM October 2022
MEDIAN SALE PRICE	\$535,000	▲ 5.20%	▼ -23.60%
AVERAGE SALE PRICE	\$535,000	▲ 5.20%	▼ -31.40%
UNITS SOLD	2	0.00%	▼ -33.30%
AVERAGE DAYS ON MARKET	91	▲ 8.30%	▼ -13.30%
% OF SALES PRICE	107.54	▲ 10.80%	▲ 13.30%
UNITS FOR SALE	9	▼ -18.20%	▼ -55.00%
MONTHS OF INVENTORY	4.50	▼ -18.20%	▼ -32.80%

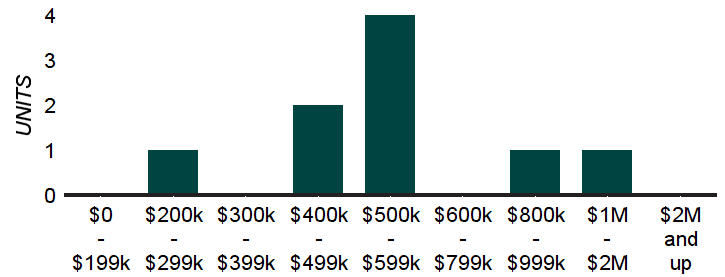
## HOMES FOR SALE

Number of homes listed for sale, end of month



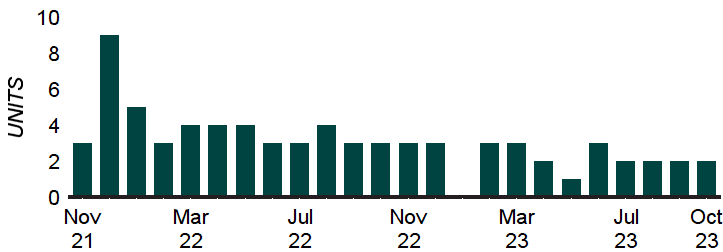
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



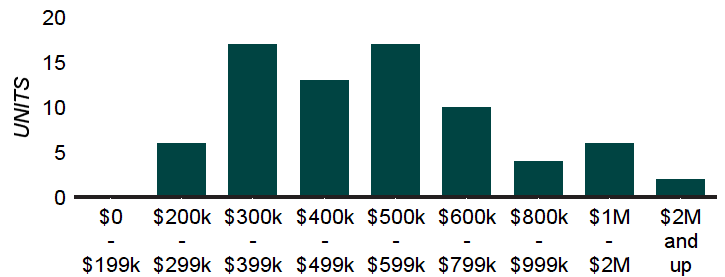
## HOMES SOLD

Number of homes sold



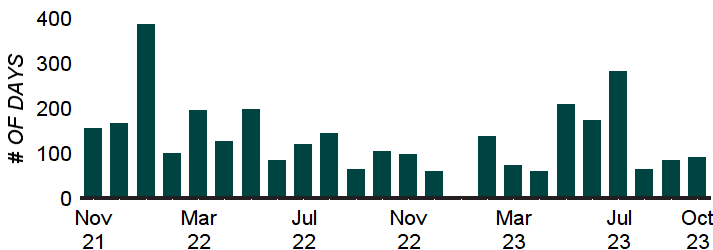
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



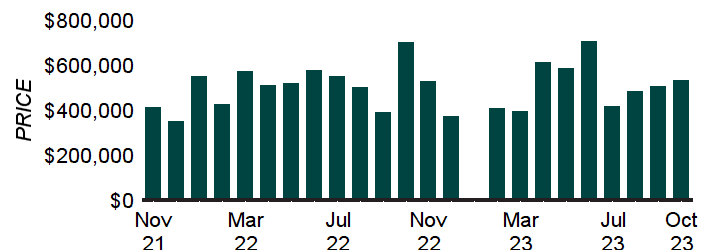
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



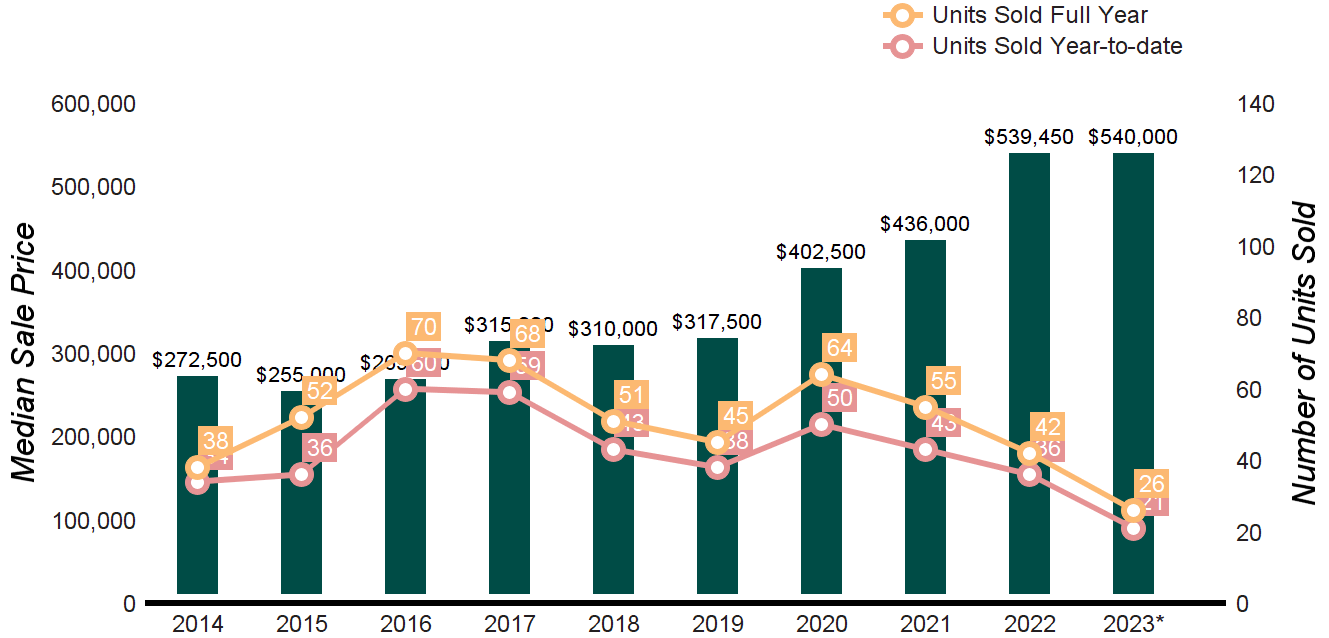
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

Pawling  
Residential Detached



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
<b>UNITS SOLD</b>	38	52	70	68	51	45	64	55	42	26
	▼ 33%	▲ 37%	▲ 35%	▼ 3%	▼ 25%	▼ 12%	▲ 42%	▼ 14%	▼ 24%	▼ 38%
<b>MEDIAN SOLD PRICE</b>	\$272,500	\$255,000	\$269,000	\$315,000	\$310,000	\$317,500	\$402,500	\$436,000	\$539,450	\$540,000
	▼ 4%	▼ 6%	▲ 5%	▲ 17%	▼ 2%	▲ 2%	▲ 27%	▲ 8%	▲ 24%	0%

Data source: Mid-Hudson MLS, Residential Detached Homes. Information believed to be accurate but not warranted.  
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 \*2023 year-to-date Homes and Median Price are through 10/31/2023  
 For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date